

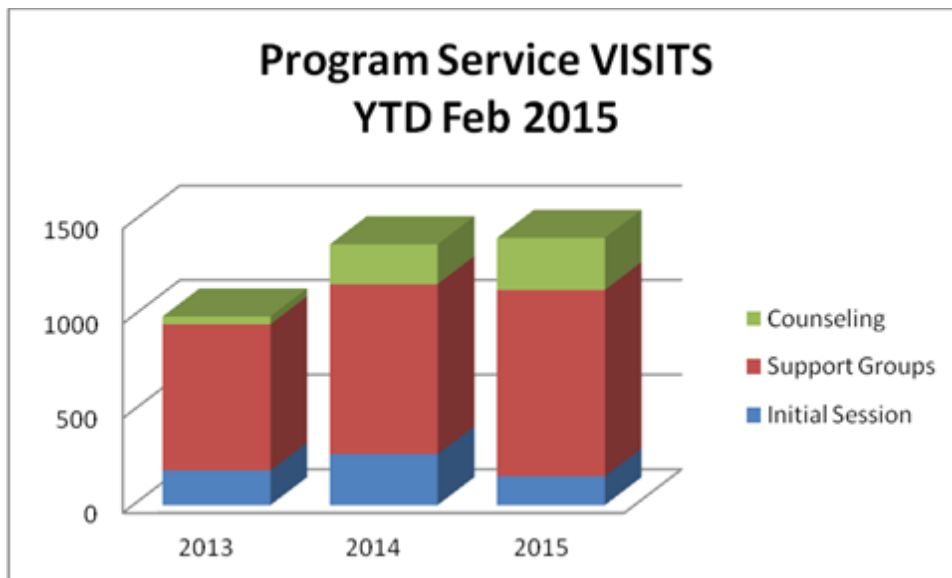
**CHILDREN'S BEREAVEMENT CENTER OF SOUTH TEXAS
EXECUTIVE DIRECTOR AND SENIOR TEAM REPORT
March 2015**

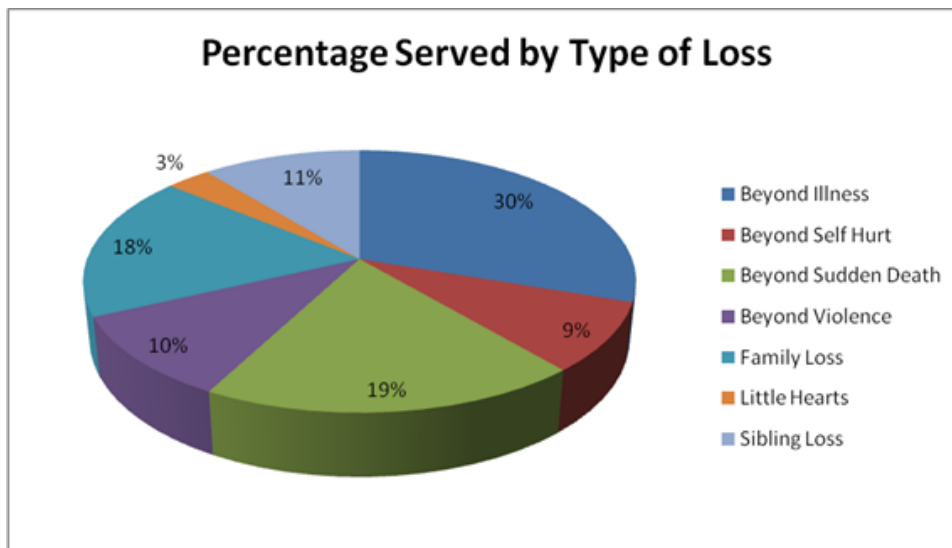
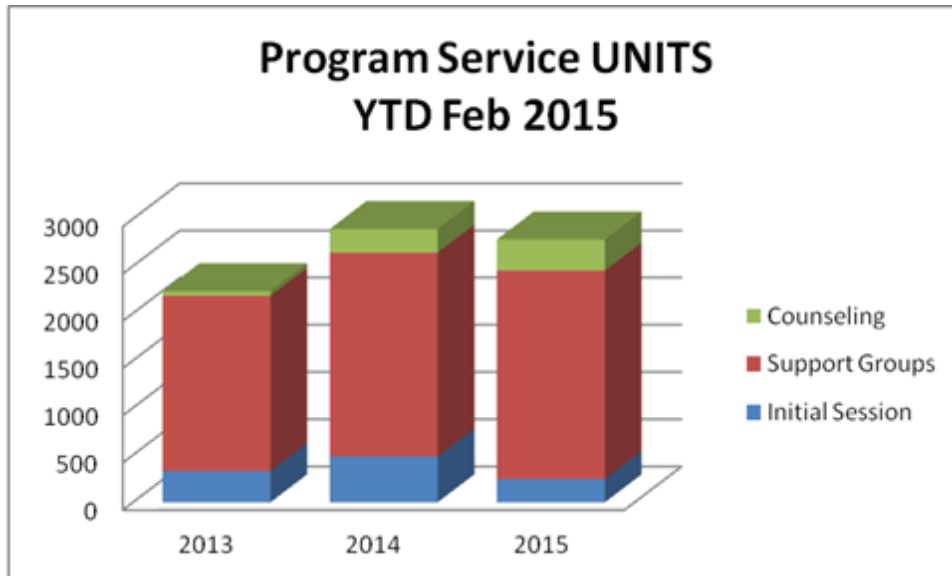
ADMINISTRATION AND FINANCE (Blair Thompson)

- *Financial Statement Highlights (02/28/2015)*
 - **Balance Sheet** continues to be very strong with a \$90K increase in cash since 12/31/2014, due primarily to strong Gala revenue.
 - **Total Revenue** (less in-kind revenue) is ahead of budget by \$74K (26%)
 - YTD 2015 Revenue of \$356K is over \$125K greater than the same period in 2014, some of this due to the timing for receipt of Gala revenue in 2014.
 - **Total Expense** (less in-kind expenses) are BELOW budget @ 89% of plan.
 - Employee Expense represents the largest variance. The bulk of this is the result of employee absenteeism (see Staffing below) and also due to a delay in bringing on the new Outreach Coordinator. This position was budgeted for the full 12-months, but did not start until March 8, 2015.
 - **NOTE:** For the period of March 1, 2015 – September 30, 2015, the Center is currently projecting to report an operating LOSS of approximately \$400,000. This is due to the fact that the Center's largest revenue trends toward the beginning and end of the year, with the middle months as slow times for projected revenue and high times for projected expenses.
- *Facilities*
 - The lease at 215 W. Olmos Dr has been completed and signed. The lease provides CBCST with approximately 1,200sqft of additional space which will primarily house administrative and outreach staff. The 3-year lease is for \$1,875/mo. (\$22,500 annually).
 - Preliminary renovation (minor)/space utilization plans have been prepared by Mike Smith and Linda Fugit. Complete drawings will be prepared prior to starting renovations.
- *Staffing*
 - The Center welcomed Leslie Wood to the team on March 8, 2015. Leslie is a LCSW and comes to us from Clarity Child Guidance Center. Leslie will serve as the Outreach Coordinator, replacing Tammy Cochran.
 - The Center has a recurring issue with an employee. Blair has been in regular communication with our consultant at SWBC PEO Services as well as the Center's HR Committee and Board Chair.

PROGRAM (Kerry Menn)

- We had an incredibly successful Camp Heroes March 9-11 with 12 campers which included a field trip to the Playhouse for a tour and mask workshop, Healing Circles led by our professional counselors, and many opportunities for expressive play throughout the Center.
- In addition to designing our Fiesta Medal and unveiling it at a beautiful reception, Enedina Vasquez provided a Facilitator Nurturance Finger Journaling Workshop for our volunteer facilitators during “Art From the Heart” month.
- The program team attended a workshop on recent updates in Ethical and Legal Best Practices for Mental Health Professionals. The Center is ahead of the curve thanks to our legal committee of Andrew Himoff and Chris Rulon who have provided guidance and helped create a policy regarding consent to provide services to minors.
- Our student internship program continues to be quite competitive. Summer internship positions have been filled, and we are currently interviewing for the fall semester.





EXTERNAL INITIATIVES/"Teen Grief Reach" (Patricia Ruiz)

- We continue to build a collaborative relationship with Baptist Child & Family Services' "Westside Community Center" and Lanier High School. The group began with 5-6 members and continues to grow with 7-9 attendees.
- After December holiday break the Healy Murphy Center experienced a drop in student body attendance; but re-grouped in early February and consistently have 10-11 students present weekly. This marks one year of a wonderful, supportive CBC/HMC team- building relationship.
- Began working with KIPP UNIVERSITY PREP ("UPREP") SAN ANTONIO in January as a result of a teen who died by suicide; subsequently others have joined the group with numbers 5-7 weekly.
- Most recently we are providing a Friday morning peer support group on the SAYOUTH campus. As a part of the "YOUTH BUILD" program students are working diligently to obtain their high

school diplomas. Considering that attendance is not mandatory, the numbers are impressive with 9-11 students attending weekly.

- Note: we are well on our way to meeting the outcome measurement of 50 new teens per year outlined in the New York Life grant, which underwrites a significant part of the costs of the Teen Grief Reach project.

EXPANSION AND SPECIAL PROJECTS (Marian Sokol)

- South Texas/ Rio Grande Valley interest continues. Key representatives from eight area agencies, hospitals and universities will visit our Center for a day-long planning session on May 1st. Rose Mary Fry has again offered to assist with facilitation of the meeting. Our goal remains to provide technical assistance and support for emerging children's bereavement programs.
- East Texas: We have also met with a group from Victoria (Hospice of South Texas); and most recently with a group from College Station that is in the process of selecting a founding Board and plans to incorporate. The College Station initiative is supported by Christ United Methodist Church, with a congregation of 3,500.
- Suicide Prevention: After the January *Roundtable on Suicide* a 15 member Steering Committee was formed to drive the newly named "Alamo Area Teen Suicide Prevention Coalition". Plans are to work with teens and schools to broaden awareness and develop skills in both counselors and peers, so that teens who are contemplating self-harm will be recognized and reached. Thanks again to Bill Day and Valero for hosting the inaugural meeting. Children's Bereavement Center is one of three founding entities behind this Coalition. (CBC, Clarity, & Voices for Children).
- On Friday evening, April 10, Children's Bereavement Center will host approximately 65 individuals from around the country for dinner and tours. These are professionals attending a national conference in San Antonio: Association for Death Education & Counseling (ADEC). A prestigious host committee of ADEC members will be greeting guests.

DEVELOPMENT AND MARKETING (Denise Rizzo)

- **Fourteenth Annual Hearts in Harmony Gala**
 - Gross revenue is \$255,294, with approximate expenses at \$42,660, for net revenue of \$212,634 (*compared to a net revenue of \$179,000 last year*)
 - We had max capacity at SACC with 34 tables (we sold 38 tables), 6-7 tables were purchased as a result of being Friends of the Wood & Schlosberg Families. Although the event was "sold out" – we did not have to turn anyone away.
- **Sponsorship Opportunities**
 - Camp Kangaroo Title Sponsor - Alamo Kiwanis Club
 - Brew-Ha Roundup – October 31, 2015 @ Tejas Rodeo
 - See attached sponsorship packet
- **Save the Date**
 - Friends Membership Spring Luncheon to be held on April 14th at 11:30am at the home of Barbara Cantrell.
 - Big Give S.A. – May 5, 2015