

CBCST 2019 Proposed Operating Budget

| | 2019 Operating Budget | 2018 Operating Budget (Revised) | YTD Financials thru October 2018 |
|---|--------------------------|------------------------------------|-------------------------------------|
| REVENUE | | | |
| Grants & Foundations | 1,173,653 | 1,050,000 | 967,068 |
| G&F Restricted | (161,600) | - | - |
| G&F Released | 236,600 | 284,000 | - |
| Public Contributions | 876,310 | 561,000 | 304,359 |
| Program Fees | 23,000 | 26,000 | 21,705 |
| Event Income | 245,000 | 275,000 | 263,621 |
| Unrealized Gains & Interest Income | 44,000 | 40,800 | 31,695 |
| Other Income | - | - | 380 |
| In-Kind Materials & Services | 371,325 | 350,000 | 1,917 |
| TOTAL REVENUE | 2,808,288 | 2,586,800 | 1,590,745 |
| EXPENSES | | | |
| Employee Expense | 1,657,195 | 1,397,609 | 1,040,483 |
| Contractual | 76,000 | 80,000 | 60,603 |
| Dues, Fees & Subscriptions | 38,500 | 32,000 | 43,824 |
| Equipment Expense | 31,240 | 171,700 | 124,041 |
| Fundraising and Event Expense | 18,000 | 6,000 | 11,093 |
| In-Kind Materials & Services | 371,324 | 350,000 | 1,917 |
| Interest Expense | 50,000 | - | - |
| Liability Insurance | 20,000 | 24,000 | 18,192 |
| Marketing & PR | 30,000 | 25,000 | 32,778 |
| Miscellaneous | - | - | 3,350 |
| Postage & Shipping | 7,800 | 7,500 | 5,085 |
| Printing & Publications | 31,500 | 32,500 | 34,782 |
| Professional Development & Meetings | 26,000 | 26,700 | 22,546 |
| Professional Fees | 61,600 | 73,500 | 71,946 |
| Rent | 129,000 | 119,000 | 88,439 |
| Repairs & Maintenance | 51,000 | 50,300 | 44,305 |
| Student Stipends | 46,200 | 40,950 | 31,353 |
| Supplies & Food | 73,750 | 69,600 | 71,472 |
| Telephone | 20,600 | 22,000 | 15,038 |
| Travel, Transportation, Meals & Lodging | 27,570 | 37,800 | 24,049 |
| Utilities | 28,000 | 21,000 | 16,022 |
| TOTAL EXPENSES | 2,795,279 | 2,587,159 | 1,761,316 |
| Surplus/Deficit Before Depreciation | 13,009 | (359) | (170,571) |
| Depreciation | 112,500 | - | - |
| Surplus/Deficit After Depreciation | (99,491) | (359) | (170,571) |

CBCST 2019 Proposed Budget - Revenue Detail

| Revenue Source | Total |
|---|------------------|
| REVENUES | |
| <i>Contributions & Support</i> | |
| Grants & Foundations | |
| Baptist Health Foundation | 120,000 |
| Restrict Baptist Health Fndn | (100,000) |
| Alamo Kiwanis | 5,000 |
| Cavaliers Charitable Fndn | 6,000 |
| Christus Fund | 25,000 |
| Cowden Charitable Trust | 10,000 |
| Elizabeth Huth Coates | 10,000 |
| H.E. Butt Family Foundation | 75,000 |
| Leonard Family Giving Cncl | 20,000 |
| Methodist Healthcare Ministries | 233,875 |
| Najim Family Fndn | 75,000 |
| Restrict Najim Family Fndn | (61,600) |
| San Antonio Area Foundation | 35,000 |
| Shield Ayres Foundation | 12,000 |
| St. Luke's Lutheran | 6,000 |
| Corporations | |
| Valero Energy | 50,000 |
| HEB | 50,000 |
| USAA | 35,000 |
| Keller Williams | 50,000 |
| Women of AT&T | 3,000 |
| Individual contributions | |
| Board Members | 25,000 |
| Public Contributions (SA) | 530,327 |
| Public Contributions (RGV) | 132,983 |
| <i>Satisfaction of Prior Year Restrictions</i> | |
| Valley Baptist Legacy | 100,000 |
| Nancy Smith Hurd Fndn | 75,000 |
| Najim Family Fndn | 61,600 |
| <i>Government grants/contracts</i> | |
| VOCA - CBCST | 54,000 |
| VOCA - RGV | 79,786 |
| VOCA - Sutherland | 356,992 |
| COSA | 50,000 |
| <i>Other revenue</i> | |
| Investment Income | 44,000 |
| Program Fees | 23,000 |
| Event Income (Net) | 245,000 |
| In-Kind Contributions | 371,325 |
| Total Revenue by Program/Function | 2,808,288 |